



HALE CAPITAL PARTNERS

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Telanetix Completes Comprehensive Financial Recapitalization

Hale Capital Participation Strengthens Balance Sheet for Growth

Mukilteo, WA — Telanetix, Inc. (OTC: TNIX) today announced the completion of a comprehensive financial recapitalization, strengthening the company's balance sheet and positioning it for accelerated growth in unified communications and collaboration solutions.

The recapitalization, completed with participation from Hale Capital Partners, included the restructuring of outstanding debt obligations and new equity investment, providing Telanetix with the financial flexibility to pursue its strategic growth plan in the rapidly expanding unified communications market.

Telanetix provides cloud-based unified communications solutions for businesses, enabling voice, video, messaging, and collaboration services. The company's platform serves enterprise customers seeking to modernize their communications infrastructure and reduce costs through cloud migration.

Following the recapitalization, Telanetix was subsequently acquired by Intermedia Communications in January 2013, representing a successful outcome for all stakeholders.

About Hale Capital Partners

Hale Capital Partners is a private equity firm that partners with talented entrepreneurs to achieve remarkable corporate transformations. Founded in 2007 by Martin M. Hale Jr., HCP invests in defense technology, federal services, and commercial technology companies. With an evergreen fund structure, the firm serves as a long-term steward for growth-oriented businesses, bringing deep operational expertise, institutional knowledge, and a proven track record spanning 19 years of investing across market cycles.

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